



Grain Operations and Originator Manager

Tom Farms is a family-owned, generations deep farming operation that's been producing and delivering quality grain crops since 1952. Specializing in commercial corn, soybeans, and seed corn across Northern Indiana. We combine strong industry traditions with cutting-edge agricultural practices, advanced technology, and the latest management practices. Anchored by our strong history, Tom Farms's modern operations are complemented by our care for the land, our community and the people with whom we work.

Tom Farms has an exciting opportunity in our CereServ Grain Operations. We are looking for a **Grain Operations and Originator Manager**. You must be self-motivated, hard working, have good time management & organizational skills, able to make decisions, work independently, and have excellent communication skills, both verbal and written, and customer focused. This position has an opportunity for growth.

What you would be doing:

- Manage the operation of elevator according to divisional objectives to provide patrons with prompt, courteous and effective service while maintaining the efficiency necessary to achieve a maximum margin of profit.
- Establish and implement a program of elevator housekeeping, safety, and equipment maintenance to avoid breakdowns and limit safety hazards.
- Oversee the accurate weighing, grading, and quality control to include mixing, blending and moving grain.
- Monitor stored grain condition.
- Monitor the daily long/short position to effectively control grain handling, storage, and transportation capabilities.
- Establish and implement short-term goals that are consistent with long-range plans for growth in operation, including facility, equipment, and personnel.
- Communicate with Tom Farms Operations Manager and appropriate personnel of Tom Farms.



- Utilize personnel within Tom Farms and its divisions to maximize profitability
- Manage the elevator workforce through responsible training and clear job assignment definition and explanation.
- Originate grain for local farmers.
- Monitor the work of all employees to correct deficient performance and effectively reward and develop all employees.
- Perform other duties as assigned.
- Work extended hours as needed to meet business needs.

Basic Qualifications: (required)

- Bachelor's degree in an Agriculture degree program (additional years of experience may offset degree requirement)
- 3 plus years of combined production agriculture and elevator management experience

Preferred Qualifications: (desired)

- Supervisory experience

We offer compensation highly dependent on your background and experience. Benefits include health insurance, health savings account, 401(k) program, paid holidays, production bonus, paid time off, disability benefits and life insurance. This position does have peak hours during plant and harvest including long hours and weekends but sticks to a 40-45 hour work week during the winter months. Relocation assistance may be provided if necessary.